

Memorandum



Date: June 12, 2007.

To: Honorable Chairman Bruno A. Barreiro
and Members, Board of County Commissioners

From: George M. Surges
County Manager

Subject: Resolution Waiving Formal Bid Procedures

B & F

Agenda Item No. 3 (P)

Recommendation

It is recommended that the Board of County Commissioners waive competitive bidding procedures for the attached contracts to purchase goods and services pursuant to Section 2-8.1 of the County Code and Section 4.03(D) of the Home Rule Charter, in the best interest of Miami-Dade County.

Scope

The impact of the items in the accompanying Bid Waiver Package is countywide in nature.

Fiscal Impact/Funding Source

The accompanying Bid Waiver Package states the funding source for each department utilizing a contract. It should be noted that no funds are to be expended on any contract if the department's budget cannot support such expenditures.

Track Record/Monitor

None of the recommended vendors in the accompanying Bid Waiver Package have been noted as in default of any County contracts. Each department's contract manager is reflected in the accompanying Bid Waiver Package.

Background

Section 1 SOLE SOURCES

A sole source purchase is the procurement of a good or service under Administrative Order 3-38 for which there is no other vendor who can compete to provide the good or service, and an equal product or service is not available from any other supplier.

Item 1.1: Hardware and Software Maintenance Support Services is approval of a sole source contract to provide the Enterprise Technology Services Department with the required maintenance, technical support and consulting services for the storage tape system utilized to manage the master backup system for the County.

Item 1.2: SAS Data Analysis Software, Maintenance and Support Services is approval of a sole source contract to continue to license the SAS Data Analysis & Graphing software and receive maintenance and support services for various County departments.

Section 2 BID WAIVERS

A bid waiver is a purchase of a good or service under Administrative Order 3-38 without formal competitive bidding when it is in the best interest of the County.

Item 2.1: Deoxyribonucleic Acid (DNA) Testing Equipment, Supplies, Training and Maintenance is approval of a bid waiver contract to purchase DNA testing equipment, supplies, training and maintenance services for the Miami-Dade Police Department crime laboratories.

Section 3 COMPETITIVE BID WAIVERS

A bid waiver is a purchase of a good or service under Administrative Order 3-38 without formal competitive bidding when it is in the best interest of the County. A "competitive" bid waiver is when bids, quotes or proposals were sought from multiple vendors and competition was obtained "in fact," although not adhering to all of the standards for full and open competition as prescribed by Section 2-8.1 of the County Code and Administrative Order 3-38.

There are no items for this section.

Section 4 EMERGENCY PURCHASES

An emergency purchase under Administrative Order 3-38 is an unforeseen or unanticipated urgent and immediate need for goods or services where the protection of life, health, safety or welfare of the community, or the preservation of public properties, would not be possible using other purchasing methods described in Administrative Order 3-38.

Item 4.1: Baggage System Maintenance Service is to ratify an emergency award for baggage system maintenance services for the Miami-Dade Aviation Department.

Section 5 NON-COMPETITIVE CONTRACT MODIFICATIONS

A noncompetitive contract modification is when the requested supplemental allocation for goods or services significantly exceeds the scope of the original contract award and allocation representing, therefore, a waiver of the competitive bidding process under Administrative Order 3-38 for the additional goods and services.

Item 5.1: Library Automated System Upgrade is approval for additional spending authority and time to allow the Miami-Dade Public Library System (MDPLS) to procure computer hardware, licenses, maintenance and support services for the Horizon Library Automated System used at all MDPLS facilities.

Section 6 CONFIRMATION (UNAUTHORIZED) PURCHASES

A confirmation purchase is the ratification action that authorizes a prior unauthorized purchase under Administrative Order 3-38.

There are no items for this section.

Section 7 REQUESTS FOR AUTHORITY TO EXERCISE OPTION-TO-RENEW (OTR) PERIODS UNDER EXISTING NON-COMPETITIVE CONTRACTS THAT WOULD BRING THE CUMULATIVE CONTRACT VALUE TO MORE THAN \$100,000

The non-competitive contracts listed in this section require approval to exercise future option-to-renew (OTR) periods contained in the contract that would, if exercised, bring the cumulative value of the contract over \$100,000. Each contract was awarded under the County Manager's delegated authority pursuant to Section 2-8.1(b) of the County Code and the Master Procurement Administrative Order, A.O. 3-38. The County Manager's delegated authority for non-competitive procurements is capped at \$100,000.

Prior to exercising any OTR periods, market research is conducted to ensure the continued purchase from the awarded vendors is in the best interest of the County. Market research includes competitive factors such as pricing, quality, product features, technology, and lead time. It may also include commercial factors such as environmental issues, other government entity practices, industry trends, support and capabilities. Execution of the OTR periods on the contracts in this section has been determined to be in the best interest of the County.

Item 7.1: Grizzly Cranes and E-Z Compactor Parts, Maintenance and Repair Services is approval to exercise the option-to-renew periods for this contract established for the purchase of parts, maintenance and repair services for Grizzly cranes and E-Z compactors for the Department of Solid Waste Management.

Item 7.2: Brown Bear Sludge Equipment Original Equipment Manufacturer (OEM) Maintenance, Repair Services and Spare Parts is approval to exercise the option-to-renew periods for this contract established to purchase maintenance, repair services and spare parts for the Brown Bear sludge units by the Miami-Dade Water and Sewer Department.

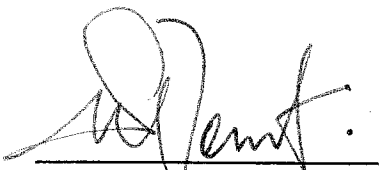
Section 8 REQUESTS FOR RETROACTIVE APPROVAL FOR THE EXECUTION OF OPTION-TO-RENEW (OTR) PERIODS UNDER EXISTING NON-COMPETITIVE CONTRACTS

The non-competitive contracts listed in this section require retroactive approval for the execution of option-to-renew (OTR) periods contained in the contract that brought the cumulative value of the contract over \$100,000. Each contract was awarded under the County Manager's delegated authority pursuant to Section 2-8.1(b) of the County Code and

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the Master Procurement Administrative Order, A.O. 3-38. These contracts, when originally awarded, were valued below \$100,000. Subsequently, the OTR periods were exercised which caused the cumulative value of the contract to exceed the \$100,000 threshold. Historically, these OTRs were exercised under the County Manager's delegated authority. Prospectively in the interest of transparency and full disclosure, we will be presenting these items to the Board for approval. This practice is consistent with that requested by the Board for competed contracts valued up to \$1 million awarded under the County Manager's delegated authority. Retroactive approval of the execution of option-to-renew periods is now requested.

There are no items for this section.


Assistant County Manager

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MEMORANDUM

(Revised)

TO: Honorable Chairman Bruno A. Barreiro
and Members, Board of County Commissioners

DATE: July 10, 2007

FROM: Murray A. Greenberg
County Attorney

SUBJECT: Agenda Item No.

Please note any items checked.

- ☐ "4-Day Rule" ("3-Day Rule" for committees) applicable if raised
- ☐ 6 weeks required between first reading and public hearing
- ☐ 4 weeks notification to municipal officials required prior to public hearing
- ☐ Decreases revenues or increases expenditures without balancing budget
- ☐ Budget required
- ☐ Statement of fiscal impact required
- ☒ Bid waiver requiring County Manager's written recommendation
- ☐ Ordinance creating a new board requires detailed County Manager's report for public hearing
- ☐ Housekeeping item (no policy decision required)
- ☐ No committee review

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Approved _____ Mayor

Agenda Item No.

Veto _____

Override _____

RESOLUTION NO. _____

RESOLUTION WAIVING FORMAL BID
PROCEDURES FOR THE PURCHASE OF GOODS
AND SERVICES AND AUTHORIZING THE COUNTY
MAYOR OR HIS DESIGNEE TO AWARD SAME,
WITH AUTHORITY TO EXERCISE OPTIONS-TO-
RENEW ESTABLISHED THEREUNDER

WHEREAS, the County Mayor recommends to this Board to waive formal bid procedures for the purchase of goods and services which cannot be purchased under normal bid procedures,

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF MIAMI-DADE COUNTY, FLORIDA, that this Board finds it is in the best interest of Miami-Dade County to waive formal bid procedures for the purchase of goods and services and to authorize the County Mayor or his designee to award such contracts, with authority to exercise options-to-renew established thereunder pursuant to Section 4.03(D) of the Home Rule Charter and Section 2-8.1 of the County Code by a two-thirds (2/3s) vote of the Board members present.

The foregoing resolution was offered by Commissioner
who moved its adoption. The motion was seconded by Commissioner
and upon being put to a vote, the vote was as follows:

Bruno A. Barreiro, Chairman	
Barbara J. Jordan, Vice-Chairwoman	
Jose "Pepe" Diaz	Audrey M. Edmonson
Carlos A. Gimenez	Sally A. Heyman
Joe A. Martinez	Dennis C. Moss
Dorrian D. Rolle	Natacha Seijas
Katy Sorenson	Rebeca Sosa
Sen. Javier D. Souto	

The Chairperson thereupon declared the resolution duly passed and adopted this 10th day of July, 2007. This resolution shall become effective ten (10) days after the date of its adoption unless vetoed by the Mayor, and if vetoed, shall become effective only upon an override by this Board.

MIAMI-DADE COUNTY, FLORIDA
BY ITS BOARD OF
COUNTY COMMISSIONERS

HARVEY RUVIN, CLERK

By: _____
Deputy Clerk

Approved by County Attorney as
to form and legal sufficiency.

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Hugo Benitez

It is recommended that the Board of County Commissioners waive the use of the formal bidding process for the items listed in this package pursuant to Section 4.03 (D) of the Home Rule Charter in the best interest of Miami-Dade County.

SECTION #1
SOLE SOURCES

Item 1.1

RECOMMENDATION

It is recommended that the Board of County Commissioners waive formal bid procedures and approve the award of a contract to Sun Microsystems Inc. for continued maintenance services, technical support and consulting services for the Enterprise Technology Services Department (ETSD). Sun Microsystems Inc. equipment supports critical system applications for the Miami-Dade Corrections and Rehabilitation Department, Water and Sewer Department, Miami-Dade Police Department, the Criminal Justice Information System (CJIS), and the County's payroll system.

Contract No: SS8134-2/09

Contract Title: Hardware and Software Maintenance Support Services

Description: This contract will provide ETSD with the required maintenance, technical support and consulting services for the storage tape system utilized to manage the master backup system for the County.

Term: Three years, with two, one-year options-to-renew

Contract Amount: \$900,000 for the initial three-year term

**Using/Managing Agencies
and Funding Sources:**

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
ETSD	\$900,000	General Fund and Service Charges

Previous Contract

Allocation: \$285,000 for a two year period

Vendor:

- Sun Microsystems, Inc.
(Non-local vendor)

Address

P.O. Box 198330
Atlanta, GA 30384-8330

Principal

Jonathan Schwartz

Contract Measure: No measure – sole source

Review Committee Date: June 7, 2006; Item #2-02

Local Preference: Not applicable

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Living Wage:	The Living Wage Ordinance does not apply.
User Access Program (UAP):	This contract includes the User Access Program (UAP) provision. The 2% program discount will be collected on all purchases.
Performance Data:	There are no known performance issues.
Contract Managers:	Leida Altman Carrillo, Department of Procurement Management Mirta Lopez Cardoso, Enterprise Technology Services Department
Contract Effective Date:	Upon approval by the Board of County Commissioners and expiration of the mayoral veto period.

JUSTIFICATION

The Enterprise Technology Services Department (ETSD) is requesting approval of a sole source contract to Sun Microsystems Inc. The new agreement will provide ETSD with the required maintenance, technical support and consulting services for the storage tape system utilized to manage the master backup system for the County.

The current equipment utilized by ETSD consists of a variety of tape drives, controllers and the software that manages the master backup system for various critical systems. This equipment has been acquired through various purchasing mechanisms such as competitively awarded state contracts, sole source purchases and competitive bid awards. This contract will consolidate the maintenance component of these various purchases. ETSD has an estimated investment in the amount of \$ 1,054,600 in the storage tape library system.

The maintenance for this equipment is critical to keep applications in excellent working order. The award of this contract will reduce the County's liability by making Sun Microsystems Inc. responsible for the maintenance of the storage equipment. This contract also includes provisions for services related to emergencies, including natural events and human errors. Additionally, as the County continues to expand operations, this contract will allow ETSD to acquire additional storage tape components.

Competitive market research was conducted and several companies were identified with equivalent software and equipment. However, ETSD would have to replace the entire system and incur additional capital equipment costs as well as evaluate compatibility with existing media and drives. New equipment with different technology would delay recovery efforts since most data stored in the tapes is for back up purposes.

Item 1.2

RECOMMENDATION

It is recommended that the Board of County Commissioners approve the award of a sole source contract to SAS-Institute Inc. (SAS) for the County to continue to license the SAS Data Analysis & Graphing software and receive maintenance and support services. This software provides the Enterprise Technology Services Department (ETSD) with the ability to perform statistical, graphical and data-mining reporting functions which are considered critical reporting tools utilized by the Criminal Justice Information System (CJIS), Financial Administration Management Information System (FAMIS) and many other critical County applications. In addition to ETSD, the Miami-Dade Aviation, Solid Waste Management and Environmental Resources Management departments are current users of the SAS software.

Contract No: SS8298-4/14

Contract Title: **SAS Data Analysis Software, Maintenance and Support Services**

Description: This contract will provide the County with continued use of licensed SAS products, maintenance and support services. The County utilizes the SAS proprietary products to provide statistical, graphical and data-mining reporting which are considered critical reporting tools utilized by CJIS, FAMIS, and many other critical County applications.

Term: Three years, with four, one-year options-to-renew

Contract Amount: \$553,246 for the initial three-year term

**Using/Managing Agencies
and Funding Sources:**

<u>Departments</u>	<u>Allocation</u>	<u>Funding Source</u>
Aviation	\$107,646	Operating Revenue
DERM	\$ 6,600	Proprietary Fund
ETSD	\$400,000	General Fund and Service Charges
Solid Waste	<u>\$ 39,000</u>	Operating Revenue
Total:	\$553,246	

**Previous Contract
Allocation:** \$348,000 for a one-year period

Vendor:	Address	Principal
•SAS Institute Inc. (Non-local vendor)	100 SAS Campus Drive Cary, NC 27513-2414	Dr. Jim Goodnight

Contract Measure: No measure – sole source

Review Committee Date: March 14, 2007; Item #2-01

/s/

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does not apply.

User Access Program (UAP): This contract includes the User Access Program (UAP) provision. The 2% discount will be collected on all purchases.

Performance Data: There are no known performance issues.

Contract Managers: Julian Manduley, Department of Procurement Management
Mirta Lopez Cardoso, Enterprise Technology Services Department
Carlos Garcia, Miami-Dade Aviation Department
Rey Perez, Solid Waste Management Department
Steve Blair, Department of Environmental Resources Management

Contract Effective Date: Upon approval by the Board of County Commissioners and expiration of the mayoral veto period.

JUSTIFICATION

The County is requesting approval of a sole source contract to SAS. The new contract agreement will replace the current contract expiring July 31, 2007. The replacement contract will provide the County with the right to continue the use of SAS products, including maintenance and support services for the SAS Base & Graph software.

SAS is the sole source provider of this software, its maintenance and support services. They have proprietary rights on all SAS software products. The SAS proprietary software has been used by Enterprise Technology Services Department (ETSD) since the 1980s. It is recommended that this successor contract be executed to ensure the continued use of the SAS products and to receive the maintenance and support services for the continuity of business operations.

ETSD utilizes SAS products to provide statistical, graphical and data-mining reporting which are considered critical reporting tools utilized by CJIS, FAMIS and many other applications. Over 2,000 daily individual batch production jobs use SAS for reporting, data-mining, graphing and statistical analysis. Every major mainframe system uses SAS (Payroll, FAMIS, Building, Taxes, Courts, Police, Waste, Corrections, Human Services, Housing, Elections, GIS, Transit, Employee Relations, GSA, plus others).

The Miami-Dade Aviation Department utilizes SAS products to generate production batch reports for security and related systems such as fingerprint, customs, employee badging for airport staff, security gate stop lists, work order maintenance systems, inventory systems, sales ticket airfield activity and billing reports, as well as terminal, airside and landside operations

reports.

The Department of Solid Waste Management utilizes SAS products for statistical analysis and reporting of data from the Scale House Control System (SCS). The SCS stores the tonnages, material types and disposal fees of the garbage and trash collected from the community and disposed of at the various transfer and disposal sites in Miami-Dade County.

The Department of Environmental Resources Management (DERM) utilizes SAS products to assist in data editing, formatting, reporting and warehousing of environmental data. Additionally, DERM conducts various statistical analysis and assessment of the data to determine status and trends within the data and descriptive statistics and differences/similarities of conditions between stations. These stations are set up by DERM to monitor and ensure compliance with environmental regulations such as water quality and amount of rain fall.

SECTION #2
BID WAIVERS

Item 2.1

RECOMMENDATION

It is recommended that the Board of County Commissioners waive formal bid procedures and approve the award of a contract to Applied Biosystems, Inc. to provide Deoxyribonucleic Acid (DNA) testing equipment, supplies, training and maintenance services for the Miami-Dade Police Department (MDPD) crime laboratories.

Contract No: BW6636-2/13

Contract Title: **Deoxyribonucleic Acid (DNA) Testing Equipment, Supplies, Training and Maintenance**

Description: This contract will provide MDPD crime laboratories with equipment, supplies, training and maintenance for DNA testing.

Term: Two years, with two, two-year options-to-renew

Contract Amount: \$570,000 for the initial two-year term

**Using/Managing Agencies
and Funding Sources:**

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
Police	\$570,000	General Fund

**Previous Contract
Allocation:** \$160,000 for six months

Vendor:	Address	Principal
•Applied Biosystems, Inc. (Non-local vendor)	850 Lincoln Centre Drive Foster City, CA 94404	Andre F. Marion

Contract Measure: No measure – bid waiver

Review Committee Date: May 23, 2007; Item #2-01

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does not apply.

**User Access Program
(UAP):** This contract includes the User Access Program (UAP) provision.
The 2% discount will be collected on all purchases.

Performance Data: There are no known performance issues.

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Contract Managers:

Namita Uppal, Department of Procurement Management

Stephanie Stoiloff, Miami-Dade Police Department

Contract Effective Date:

Upon approval by the Board of County Commissioners and expiration of the mayoral veto period.

JUSTIFICATION

The Miami-Dade Police Department (MDPD) Crime Laboratory Bureau requires supplies, training and maintenance for their existing DNA testing equipment manufactured by Applied Biosystems Inc.

The equipment and supplies purchased under this contract are used by the MDPD Crime Laboratory Bureau to test DNA samples. Applied Biosystems Inc. is the manufacturer of equipment which uses the only Polymerase Chain Reaction (PCR) reactive kits and other supplies for DNA testing that have been validated to produce results in accordance with the Quality Assurance Standards for Forensic DNA Testing Laboratories approved by the Federal Bureau of Investigation. Results with these standards are necessary for acceptance into the National DNA Index System. Utilizing alternative systems would require a lengthy certification period, which would shut down the current DNA testing program, require re-training of staff, reconfiguring the equipment and software systems, and testing the products for quality control.

This contract includes the purchase of the PCR kits and associated supplies, maintenance and training on use of the equipment. This maintenance and training can only be performed by certified technicians to maintain compliance with state and federal regulations. Additional equipment may be purchased during the term of the contract to allow the crime lab to accommodate increasing workloads.

SECTION #4
EMERGENCY PURCHASES

Item 4.1

RECOMMENDATION

It is recommended that the Board of County Commissioners waive formal bid procedures and ratify an emergency award for baggage system maintenance services for the Miami-Dade Aviation Department (MDAD).

Contract No: E8282-1/07

Contract Title: **Baggage System Maintenance Services**

Description: To establish an emergency contract for baggage system maintenance services for MDAD.

Term: Three months (May 1, 2007 through July 31, 2007) with one, three-month option-to-renew

Contract Amount: \$436,150 for three months

**Using/Managing Agencies
and Funding Sources:**

<u>Department</u>	<u>Allocation</u>	<u>Funding Source</u>
Aviation	\$436,150	Operating Revenue

**Previous Contract
Allocation:** \$436,150 for a three month term

Method of Award: Emergency awarded to the vendor who provided services on the previous contract.

Vendor:	Address	Principal
•Aircraft Service International Inc. (Non-local vendor)	201 S. Orange Ave. #1100 Orlando, FL 32801	Keith P. Ryan

Contract Measure: No measure - emergency

Review Committee Date: December 6, 2006; Item #2-04

Local Preference: Not applicable

Living Wage: The Living Wage Ordinance does apply.

**User Access Program
(UAP):** This contract includes the User Access Program (UAP) provision.
The 2% discount will be collected on all purchases.

Performance Data: There are no known performance issues.

Contract Managers: Pamela Jenkins-Jones, Department of Procurement Management
Neivy Garcia, Miami-Dade Aviation Department

Contract Effective Date: May 1, 2007 subject to retroactive approval by the Board of County Commissioners and expiration of the mayoral veto period.

JUSTIFICATION

Seeking ratification of an emergency contract awarded by the Miami-Dade Aviation Department (MDAD) on May 1, 2007 for the purchase of baggage systems maintenance services. MDAD is responsible for maintaining seven miles of baggage handling equipment which serves airlines and tenants.

Due to a recent investigation initiated by MDAD, the conveyor shop staff which is responsible for maintenance of the baggage system was relieved of duty pending the outcome. This created an operational emergency requiring the department to provide an alternate means of support to maintain the baggage handling system.

Aircraft Service International Group Inc. (ASIG) is an awarded vendor on a current MDAD contract that provides maintenance to the baggage systems at Miami International Airport (MIA) Concourse B. This vendor is thoroughly familiar with MIA conveyor systems. ASIG had staffing capabilities to immediately mobilize and provide the necessary services.

The issuance of this emergency contract was certified by the director of MDAD, as required by *Administrative Order 3-38*.

SECTION #5
NON-COMPETITIVE CONTRACT MODIFICATIONS

Item 5.1

RECOMMENDATION

It is recommended that the Board of County Commissioners approve a contract modification for the Miami-Dade Public Library System (MDPLS) to procure computer hardware, licenses, maintenance, and support services for the Horizon Library Automated System used at all MDPLS facilities in the County. This contract modification will allow for uninterrupted use of the Horizon System while a new contract is established through a full and open competitive Request for Proposals (RFP) to address the announced phase-out of the Horizon System by SirsiDynix.

Contract No.: BW7126-4/07-4

Contract Title: **Library Automated System Upgrade**

Description: This contract provides MDPLS with the Horizon Library Automated System used throughout the County as the central operating system for all library branches.

Initial Contract Term and Estimated Usage: August 1, 2002 through July 31, 2003,
\$1,000,000 for one-year, with four, one-year options to renew

First Option-to-Renew: August 1, 2003 through July 31, 2004
\$1,000,000 for one year

Second Option-to-Renew: August 1, 2004 through July 31, 2005
\$500,000 for one year
MDPLS requested to reduce their allocation prior to exercising this option-to-renew as only \$189,028.77 was released during the first option-to-renew year.

Third Option-to-Renew: August 1, 2005 through July 31, 2006
\$500,000 for one year

Fourth Option-to-Renew: August 1, 2006 through July 31, 2007
\$500,000 for one year

Type of Change: Additional time and spending authority

Existing Allocation: \$ 500,000

Increase By: \$1,291,213

Modified Allocation: \$1,791,213

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**Using/Managing Agencies
and Funding Sources:**

<u>Department</u>	<u>Existing Allocation</u>	<u>Additional Allocation</u>	<u>Modified Allocation</u>	<u>Funding Source</u>
Library	\$500,000	\$1,291,213	\$1,791,213	Library District Revenue

Current Expiration: July 31, 2007

Modified Expiration: July 31, 2010

Vendor:	Address	Principal
•Sirsi Corp. (Non-Local Vendor)	400 West Dynix Drive Provo, UT 84604	Bill Kennedy

Contract Measure: No measure – bid waiver

Local Preference: Applied in accordance with the Local Preference Ordinance.

Living Wage: The Living Wage Ordinance does not apply.

User Access Program (UAP): This contract includes the User Access Program (UAP) provision. The 2% discount is being collected on all purchases.

Performance Data: There are no known performance issues.

Contract Managers: Leonard Gonzalez, Department of Procurement Management
Phyllis S. Alpert, Miami-Dade Public Library System

Contract Modification Effective Date: Upon approval by the Board of County Commissioners and expiration of the mayoral veto period.

REASON FOR CHANGE

Approval is requested for additional spending authority and extension of time for Contract No. BW7126-4/07-4. This agreement provides MDPLS with hardware, software licenses, maintenance and support services from SirsiDynix. The Horizon System currently supports the core business functions for MDPLS. These include patron information, circulation, cataloging, acquisitions, serial numbers, home services, book mobile services, the web catalog, and inventory information.

Contract BW7126-4/07 was approved by the Board on July 23, 2002 in the amount of \$1 million dollars for an initial one-year period, with four, one-year options-to-renew to maintain compatibility with the Horizon System acquired through a Request for Proposals in 1995. The current option-to-renew will expire July 31, 2007.

In March 2007, SirsiDynix announced that they will no longer support the Horizon product after 2010. SirsiDynix plans to introduce a new product line, named Rome, which will replace the Horizon 8.x system. Rome is based on an existing SirsiDynix product and will be available in 2008. MDPLS has no knowledge of the features and functionality available with the new Rome product.

MDPLS is in the process of preparing new specifications to obtain a new system to replace Horizon through a competitive RFP process to ensure the Library's needs are met with the best possible solution available and without disruption in service.

SirsiDynix has successfully supported MDPLS since 1995. Approval of this contract extension and additional spending authority will allow time to obtain a replacement system.

SECTION #7
REQUESTS FOR AUTHORITY TO EXERCISE OPTION-TO-RENEW (OTR) PERIODS
UNDER EXISTING NON-COMPETITIVE CONTRACTS THAT WOULD BRING THE
CUMULATIVE CONTRACT VALUE TO MORE THAN \$100,000

Item 7.1

RECOMMENDATION

It is recommended that the Board of County Commissioners authorize the Option-to-Renew (OTR) periods for this non-competitive contract to purchase parts, maintenance and repair services for Grizzly Cranes and E-Z Compactors for the Department of Solid Waste Management (DSWM). The current contract term expires on August 31, 2007. Exercising the periods will bring the cumulative value of the contract over \$100,000 for a total value of \$320,000.

Contract No.: SS7058-3/10

Contract Title: **Grizzly Cranes and E-Z Compactor Parts, Maintenance and Repair Services**

Description: This contract is established for the purchase of parts, maintenance and repair services for Grizzly Cranes and E-Z Compactors trash compactors operated by DSWM at the three transfer stations.

Initial Contract Term and Estimated Usage: September 21, 2006 through August 31, 2007
\$80,000 for one year, with three, one-year options-to-renew

Option-to-Renew and Estimated Usage: Three, one-year options-to-renew through August 31, 2010
\$240,000 over the three-year period

First Option-to-Renew: September 1, 2007 through August 31, 2008
\$80,000 for one year

Second Option-to-Renew: September 1, 2008 through August 31, 2009
\$80,000 for one year

Third Option-to-Renew: September 1, 2009 through August 31, 2010
\$80,000 for one year

Using/Managing Agencies and Funding Sources:

Department
Solid Waste

Existing Allocation
\$80,000/year

Funding Source
Operating Revenue

Contract Measure: No measure – sole source

Local Preference: Not applicable

**User Access Program
(UAP):**

This contract includes the User Access Program (UAP) provision.
The 2% discount will be collected on all purchases.

Performance Data:

There are no known performance issues.

Vendor:

•Hydraulic Associates, Inc.
(Local vendor)

Address

8311 N.W. 70 Street
Miami, FL 33147

Principal

Keith A. Scalf

Contract Managers:

Aylin Borrego, Department of Procurement Management

Ermine Brookes, Department of Solid Waste Management

JUSTIFICATION

This contract is to provide parts, maintenance and repair services to the Grizzly Cranes and E-Z Compactors operated by the Department of Solid Waste Management (DSWM) at three transfer stations.

This contract is to provide replacement parts and repair services required for the maintenance of the Grizzly Cranes manufactured by Crane Equipment Manufacturing Corp. and the E-Z Pack transfer compactors manufactured by McCain Southland operating in the transfer stations for DSWM.

Both manufacturers have designated Hydraulics Associate Inc. as their sole distributor of parts and repair services in the South Florida region. Although systems vary and other brands are marketed, parts for this equipment are not interchangeable. Hydraulics Associate, Inc. is the only firm in the South Florida area authorized to perform the necessary services and provide the necessary parts.

Item 7.2

RECOMMENDATION

It is recommended that the Board of County Commissioners authorize the Option-to-Renew (OTR) periods for this non-competitive contract to purchase maintenance, repair services and spare parts for the existing fleet of custom sludge drying equipment manufactured by Brown Bear Corp. for the Miami-Dade Water and Sewer Department (MDWASD). The current contract term expires on August 31, 2007. Exercising the OTR periods will bring the cumulative value of the contract over \$100,000 for a total value of \$500,000.

Contract No.: BW7213-4/11

Contract Title: **Brown Bear Sludge Equipment Original Equipment Manufacturer (OEM) Maintenance, Repair Services and Spare Parts**

Description: This contract is established to purchase maintenance, repair services and spare parts for the Brown Bear sludge units.

Initial Contract Term and Estimated Usage: September 1, 2006 through August 31, 2007
\$ 48,750 for one year, with four, one-year options-to-renew
\$ 51,250 modification approved administratively November 2006
\$100,000 for one year

Option-to-Renew and Estimated Usage: Four, one-year options-to-renew through August 31, 2011
\$400,000 over the four-year period

First Option-to-Renew: September 1, 2007 through August 31, 2008
\$100,000 for one year

Second Option-to-Renew: September 1, 2008 through August 31, 2009
\$100,000 for one year

Third Option-to-Renew: September 1, 2009 through August 31, 2010
\$100,000 for one year

Third Option-to-Renew: September 1, 2010 through August 31, 2011
\$100,000 for one year

Using/Managing Agencies and Funding Sources:

<u>Department</u>	<u>Existing Allocation</u>	<u>Funding Source</u>
Water and Sewer	\$100,000/year	Operating Revenue

Contract Measure: No measure – bid waiver

Local Preference: Not applicable

**User Access Program
(UAP):**

This contract includes the User Access Program (UAP) provision.
The 2% discount is being collected on all purchases.

Performance Data:

There are no known performance issues.

Vendor:

•Brown Bear Corp.
(Non-local vendor)

Address

P.O. Box 29
Corning, IA 50841-0029

Principal

Jolene M. Brown

Contract Managers:

Alberto Falcon, Department of Procurement Management

Gracian Cases, Miami-Dade Water and Sewer Department

JUSTIFICATION

This contract is to purchase maintenance, repair services and spare parts for the existing fleet of custom sludge during equipment manufactured by Brown Bear Corp. Brown Bear is the original manufacturer of the vehicles and the only source of OEM parts.

The Department of Procurement Management conducted market research which concurs that Brown Bear Corp. is the original equipment manufacturer and the only source that can perform the necessary service and provide the necessary parts.
